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Market Participation in Formal Agricultural Output Markets: A Case Study of Small-scale Tomato Producers in Limpopo Province, South Africa

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ABSTRACT This paper examined factors affecting small-scale tomato farmers to participate in agricultural output markets in Greater Letaba Municipality of Limpopo Province, South Africa. The paper used primary data collected from 60 purposively sampled small-scale farmers of which 30 were participants in agricultural output markets and the remaining 30 were non-participants. The Logistic regression model was used to analyse variables which were considered to have an effect on the likelihood of participation in agricultural output markets. The results of the paper revealed that the level of education, farming experience, and market infrastructure had a positive significant effect on the likelihood of participation in agricultural output markets. In contrast, age of the farmer and distance to agricultural output market had a negative significant effect. Based on the findings of the paper, it is recommended that government improve existing market infrastructures in order to increase participation in output markets. The results also present an opportunity for training of uneducated farmers and promotion of youth participation in agriculture.